



October 14, 2021

The Honorable Joanne M. Comerford
Chair, Massachusetts Joint Committee on Public Health
Massachusetts State Senate
24 Beacon St., Room 413-C
Boston, MA 02133

The Honorable Susan L. Moran
Vice Chair, Massachusetts Joint Committee on Public Health
Massachusetts State Senate
24 Beacon St., Room 506
Boston, MA 02133

The Honorable Marjorie C. Decker
Chair, Massachusetts Joint Committee on Public Health
Massachusetts House of Representatives
24 Beacon St., Room 33
Boston, MA 02133

The Honorable Brian W. Murray
Vice Chair, Massachusetts Joint Committee on Public Health
Massachusetts House of Representatives
24 Beacon St., Room 136
Boston, MA 02133

RE: ATA SUPPORT FOR HOUSE BILL 2367

On behalf of the American Telemedicine Association (ATA) and the over 400 organizations we represent, I am writing to express our strong support for House Bill 2367.

The ATA is the only national organization completely focused on advancing telehealth. We are committed to ensuring that everyone has access to safe, affordable, and high-quality care whenever and wherever they need it. This empowers the health care system to provide services to millions more patients every year in an efficacious manner. The ATA represents a broad and inclusive coalition of technology solution providers and payers, as well as partner organizations and alliances, working to advance industry adoption of telehealth, promote responsible policy, advocate for government and market normalization, and provide education and resources to help integrate virtual care into emerging, value-based modalities.

House Bill 2367 serves as an important and rational expansion of Massachusetts' state telehealth policy. The proposed legislation revises the professions and occupations code to allow for Massachusetts-licensed providers to engage in consultations with providers located outside of the state so long as the provider being consulted is authorized to practice medicine in his or her jurisdiction.

House Bill 2367 takes the important step of allowing medical experts in other states to consult with Massachusetts-licensed providers without having to obtain a Massachusetts license. In easing the requirements placed on experts located outside of Massachusetts and not directly involved in treatment decisions for Massachusetts patients' care when utilizing communications technologies to consult with licensed providers in the state, the legislature makes it much easier for Massachusetts patients to access the expertise of the nation's top medical professionals through their own doctors, regardless of these experts' location in the country, in their search for medical advice. This bill would eliminate the need for



the patient or the Massachusetts-licensed provider to travel in order for the patient to receive the best care our health system has to offer.

We thank you for your support of telehealth in Massachusetts. We urge you and your colleagues to pass House Bill 2367 in the interest of expanding easy and efficient access to affordable, quality health care across the state. Please do not hesitate to let us know how we can be helpful in your efforts to advance common-sense telehealth policy in Massachusetts. If you have any questions or would like to discuss further the telehealth industry's perspective, please contact me at kzebley@americantelemed.org.

Kind regards,

A handwritten signature in black ink, appearing to read "Kyle Zebley", is written over a light gray circular watermark that contains the text "AMERICAN TELEMEDICINE ASSOCIATION".

Kyle Zebley
Vice President of Public Policy
American Telemedicine Association