



April 7, 2025

The Honorable Jim Burgin
Co-Chair, Senate Committee on Health Care
North Carolina General Assembly
300 N. Salisbury Street, Rm. 620
Raleigh, NC 27603

The Honorable Amy S. Galey
Co-Chair, Senate Committee on Health Care
North Carolina General Assembly
300 N. Salisbury Street, Rm. 311
Raleigh, NC 27603

The Honorable Benton G. Sawrey
Co-Chair, Senate Committee on Health Care
North Carolina General Assembly
300 N. Salisbury Street, Rm. 521
Raleigh, NC 27603

RE: ATA ACTION SUPPORT FOR SENATE BILL 369

Dear Co-Chairs Burgin, Galey and Sawrey and members of the Senate Health Care Committee:

On behalf of ATA Action, I am writing you to express our support for Senate Bill 369 regarding licensed North Carolina provider's ability to enroll in North Carolina Medicaid to provide health care services via telehealth.

ATA Action, the American Telemedicine Association's affiliated trade association focused on advocacy, advances policy to ensure all individuals have permanent access to telehealth services across the care continuum. ATA Action supports the enactment of state and federal telehealth coverage and fair payment policies to secure telehealth access for all Americans, including those in rural and underserved communities. ATA Action recognizes that telehealth and virtual care have the potential to truly transform the health care delivery system – by improving patient outcomes, enhancing safety and effectiveness of care, addressing health disparities, and reducing costs – if only allowed to flourish.

Senate Bill 369 serves as a vital step forward for ensuring patient equity to access regardless of economic status in North Carolina's telehealth policy. The proposed legislation ensures that providers licensed and in good standing in North Carolina are not required to maintain a service address in the state to be eligible to enroll as a Medicaid provider. Today, a North Carolina

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licensed healthcare provider is considered to be out-of-state if he or she treats patients remotely over a telehealth platform that is owned by a company headquartered outside of the state. This is an outdated requirement that needs to be eliminated.

ATA Action applauds the legislature for seeking to establish equitable access to virtual care by increasing the telehealth provider pool for Medicaid consumers. Increasing the ease of access to telehealth services for Medicaid enrollees will significantly improve health outcomes.

Thank you for your support for telehealth. Please let us know if there is anything that we can do to assist you in your efforts to adopt practical telehealth policy in North Carolina. If you have any questions or would like to engage in additional discussion regarding the telemedicine industry's perspective, please contact me at kzebley@ataaction.org.

Kind regards,

A handwritten signature in black ink, appearing to read "Kyle Zebley", is written over a light gray rectangular background.

Kyle Zebley
Executive Director
ATA Action